# **Consulting Services**

We provide consulting to commercial and government customers. Practical experience is a theme that permeates all of our consulting engagements and which guides our selection of consultants and our approach to consulting. While our consultants bring impressive, relevant academic credentials, each of our consultants brings practitioner experience with demonstrated results. This differentiates Quality Innovation (Team Qi²) from most of our competitors. We also focus on affordability. We use a team approach that brings together the 'A' players partnered with subject matter experts in a matrixed, low-overhead approach that ensures that finding the answer does not expend all of the resources intended to implement the solution. In addition to our staff, we partner with individual consultants with a broad range of knowledge, skills and experience to consistently bring the top talent.

## **Our Team's Consulting Core Competencies**

**Business Development and Acquisition.** Our certified acquisition consultants and our experienced business development and capture managers support a range of government and commercial requirements related to Federal contracting.

- Acquisition. We are experts at developing requirements and assisting with acquisition strategy in a manner that is effective, compliant and collaborative.
- Capture. We assistant our client's Capture Managers with capture planning, setting meetings, and finding key personnel and teammates.
- Business Development. We assist our clients or act on their behalf to develop, shape and pursue new opportunities. We add value at events by guiding decision-makers and influencers to our clients and ensuring follow-up.
- Proposal support. We lead and support solutioning and development of technical proposals. We bring unique expertise in innovative, performancebased solutions and retention of incumbent work. We provide senior level technical writing in a broad range of technical, administrative and healthcare subject areas.

#### Information Technology and Services.

Our educated, certified, experienced information technology professionals provide knowledge that ranges from tactical to strategic. Our consultants have experience as service providers, program managers and CIO's in organizations from small to the largest enterprises in the world.







**DUNS** - 830665613 **CAGE** - 5HDC9 **SIC** - 7371, 8742, 8748

**NAICS CODES:** 

- 611430 Professional and Management Development Training
- 621111 Office of Physicians not Mental Health
- 621399 Offices of All Other Miscellaneous Health Practitioners
- 621498 All Other Outpatient Care Centers
- 621999 All Other Miscellaneous Ambulatory Health Care Services

#### **Austin Office:**

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### **Customer Relations:**

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- Program and process improvement. Our consultants are able to evaluate services, portfolios, governance, architectures and operations. We can provide a knowledgeable, dispassionate assessment of the "as-is" and identify opportunities for improvement that reflect best practices tailored to the customer environment.
- Design facilitation. Our consultants have helped to engineer infrastructure and services solutions for large complex customers. We can provide designs are whatever level of specificity bests fits our customers' requirements or we can augment and facilitate a collaborative effort with the customer's engineers. We can help to overcome product/ technology bias and manage difficult personalities to produce effective designs that reflect the needs of all stakeholders.
- Organization and Facility Design. Our consultants leverage many years of leading large network and security operations. We can design a new organization or evaluate and recommend improvements to an existing organization. We can help to design a facility that is sure, effective, and supports the collaboration and work needs of an operations center. We focus on organization and facility solutions that are flat, promote rapid formation of matrixed teams, and leverage the power of collaboration.

**Healthcare.** We bring a cadre of healthcare administrators and providers whose knowledge encompasses the spectrum from the point of care to the agency level. Our certified providers bring our government customers deep experience within their specialty area as well in general medicine. Our administrators have run various healthcare programs from delivery to benefit programs and case management. All of our healthcare consultants bring current practitioner experience couple with the education and experience to provide a strategic viewpoint.

- Program evaluation. Our consultants are able to evaluate existing programs and provide comparison to the current state of practice. They can make program and process improvement recommendations as well as roadmaps and training to assist with implementation.
- Program design. Our consultants can gather requirements and design healthcare and wellness solutions tailored to the specific needs of the customer.
- Subject specific evaluations and advice. Our consultants are able to apply their specific knowledge and skills to provide focused evaluations or advice that are available on relatively short notice

**Innovation, Performance Improvement and Leadership.** Our scholar/practitioners consultants bring the latest in innovation knowledge and processes. They provide training and facilitation to improve commercial client's innovation outcomes. They provide assessments that inform team member selection as well a business process outsourcing decisions. Our consultants also provide improved processes or facilitate process improvement efforts. We provide leadership training and consultation from the first-line to the senior leader level.

## **Connect With Us**

For more information about our companies, visit our website at www.TeamQi2.com. Or send an email to info@TeamQi2.com.